

Know Your Numbers

Map your monthly income goal into simple clear steps you can actually follow.



STEP 1
Build Your Numbers

$$\boxed{} \times \$110 \text{ AOV} = \boxed{} \quad \text{(a) Potential PV}$$

of Client orders

$$\boxed{} \times \$110 \text{ AOV} = \boxed{} \quad \text{(b) Potential NCPV}$$

of New Client orders

i AOV = Average Order Value. Crunchi AOV is \$110



STEP 2
Total Your Volume

$$\boxed{} \text{ (a)} + \boxed{} \text{ (b)} = \boxed{} \text{ (c) Total Potential PV}$$



STEP 3
Comission Earnings

$$\boxed{} \text{ (c)} \times \boxed{} = \boxed{} \text{ (d)}$$

Commission % Potential Earnings

Monthly Personal Volume	Payout %
0-999	20%
1,000	25%
2,500	30%
7,500	35%
15,000+	40%

☆ **NOTE:** Body Category has volume (CV/QV) that corresponds to 60% of the purchase price.



STEP 4
New Client Bonus

Figure your potential NCPV Bonus based on the chart to the right using (b) from above.

$$\boxed{} \text{ (e)}$$

Monthly New Client Personal Volume	Bonus
250	\$50.00
500	\$100.00
750	\$150.00
1,000	\$200.00
2,000	\$400.00
3,000	\$600.00

i **NCPV:** The total volume generated from all of your New Client Orders.



STEP 5
Your Paycheck

$$\boxed{} \text{ (d)} + \boxed{} \text{ (e)} = \boxed{} \text{ (f)}$$

Potential Earnings Potential NCPV Bonus Your Potential Paycheck

You've got this!